

CONYERS

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BROADEN YOUR  
PERSPECTIVE

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Consider Conyers. Consider Bermuda.



# WELCOME

Whether you are at the outset of your legal career or at the stage where you are looking for a change and a new challenge, I invite you to think about Conyers' Bermuda office. Our thriving Bermuda practice is always ready to consider applications from well qualified, highly talented and motivated lawyers who are keen to hone their skills in a dynamic international business environment.

At Conyers, we are a diverse group of individuals bound into a collaborative and supportive global team by our shared passion for doing the very best job we can for our clients, while upholding the highest business ethics. We're interested in candidates who share these same values.

We aspire to be leaders in our fields and we invest in every individual to ensure they reach their full potential. In this environment you will have the ability to gain global perspectives and develop as a professional by working with a broad range of clients on a wide variety of matters, including complex multinational transactions. You will benefit from the resources and expertise of an international law firm and the mentorship of seasoned practitioners who have Bermuda and international experience.

If you are looking to be part of an organisation that combines the legacy of a first class reputation with being at the forefront of innovation within the market, Conyers presents a great opportunity. We look forward to hearing from you.

**Christian R. Luthi**  
Director and Chairman

**“ WE ASPIRE TO BE  
LEADERS IN OUR FIELDS  
AND INVEST IN EVERY  
INDIVIDUAL TO ENSURE  
THEY REACH THEIR  
FULL POTENTIAL.”**



We've worked hard to create a friendly and collegial environment where individuals with diverse talents and perspectives can benefit from working together. Our culture and working environment drive outstanding performance and innovation, enabling people to realise their potential at every stage of their career, from structured training programmes for trainees to initiatives such as merit-based progression.

A commitment to doing business responsibly is at our core. We are dedicated to building a law firm we're proud of, one that has strong and sustainable relationships with clients, our people, and our local and global communities.

“ AS A NEW MEMBER OF OUR TEAM, YOU WILL BE WELCOMED INTO A STIMULATING AND COLLEGIAL ENVIRONMENT. FROM THE OUTSET YOU WILL BE GIVEN OPPORTUNITIES TO **PLAY A SUBSTANTIVE ROLE IN A VARIETY OF INTERESTING MATTERS.**”

William Cooper, Associate

“ THERE IS A REAL CULTURE OF **DRIVE, AMBITION AND SHARED GOALS.** FROM MY TEAM IN BERMUDA TO MY COLLEAGUES ACROSS THE WORLD IN OUR OTHER OFFICES, EVERYONE I MEET IS HIGHLY MOTIVATED.”

Jacqueline King, Associate



LIFE AT  
CONYERS



ABOUT  
CONYERS



OUR REPUTATION FOR PROVIDING THE  
HIGHEST QUALITY CLIENT SERVICE AND  
DELIVERING VALUE-ADDED SOLUTIONS  
CONTINUES TO STRENGTHEN, DUE TO THE  
**EXCEPTIONAL TALENT OF OUR PEOPLE.**

We are a leading international law firm and corporate services provider, employing over 500 professionals worldwide. The talent of our people has been critical in driving the firm's success; year after year our reputation for providing the highest quality client service and delivering value-added solutions continues to strengthen. Our work is interesting, complex and international in scope, encompassing offshore jurisdictions including Bermuda, the British Virgin Islands and the Cayman Islands, as well as offices in the key business centres of London, Hong Kong and Singapore.



# OUR BERMUDA



Conyers' Bermuda office offers the best of both worlds: longevity and ingenuity. Founded in 1928, we have the distinction of being the oldest international law firm in the jurisdiction with a highly respected history. But we have consistently remained at the forefront of developments in our market, and our unrivalled experience and expertise means we are still the premier international law firm on the island.

Our 60 attorneys provide our clients with the highest quality advice across a broad range of areas including corporate, banking, finance, insurance, investment funds, aviation, shipping, litigation, and private client and trust.

Our client base includes leading onshore firms and financial institutions, as well as several of the world's FTSE and Fortune 100 companies throughout the Americas, UK, Europe, Scandinavia, Asia and MENA.

#### **Chambers & Partners**

- Bermuda's only Band 1 firm: Corporate & Finance, Private Client & Trust
- Also Band 1: Dispute Resolution, Insurance
- 13 ranked lawyers

#### **Legal 500**

- 40 recognised lawyers

#### **IFLR1000**

- 16 ranked lawyers

#### **WWL Awards. Who's Who Legal**

- Bermuda Firm of the Year

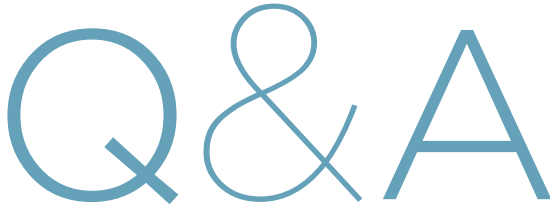
OFFICE





WE COULD EXPLAIN TO YOU THE MANY REASONS WHY OUR BERMUDA OFFICE IS A GREAT PLACE TO WORK AND THRIVE. INSTEAD, **WE'LL LET YOU HEAR IT FIRST-HAND FROM PEOPLE AT CONYERS.**

# PERSONAL PERSPECTIVES



**JENNIFER PANCHAUD, ASSOCIATE,  
CORPORATE | INSURANCE & REINSURANCE**

**What excites you about coming to work?**

I work with a dynamic team - no matter how busy or tough the day is, we always have a laugh and I've made great friendships with my colleagues. We genuinely try to support one another. Not everyone can say that they go to work with a smile on their face, but I generally do.

It is also exciting to be part of a firm that helps to shape the society we live in. Conyers often leads the charge on assisting various sectors in Bermuda with legislative reform and policy issues. Any lawyer at Conyers can play a role in this and I think that is unique and exciting.

**What's the most challenging thing you have worked on recently?**

I started in the Corporate & Insurance team at Conyers having practiced insurance litigation at a large London firm. It was very challenging (and humbling) to learn a new practice area and jurisdiction. It was also very rewarding and I think it has ultimately made me a better lawyer.

I worked on one of the largest, international restructurings that have gone through the US Bankruptcy Court. It has taken almost two years to complete and involved aspects of insolvency law, litigation, exchange control and insurance regulation, corporate and finance, as well as working closely with various corporate administrators. It is a good indication of the various aspects of law that an offshore lawyer might encounter.

**What made you choose Conyers?**

My relationship with Conyers started as a summer intern. I then won their legal scholarship and even though I chose to train and qualify at a London firm, Conyers kept in touch and encouraged my career from across the Atlantic. I have always felt supported by the firm.

**If you could describe Conyers in three words, what would they be?**

Strong. Adaptable. Relevant.

**EDWARD RANCE, ASSOCIATE,  
CORPORATE | BANKING & FINANCE**

**What excites you about coming to work?**

I have awesome colleagues, and the work environment lacks the rigid hierarchy I encountered when onshore. Partners - even senior equity partners - are readily accessible, and the general approachability of everyone in the office has allowed me to learn and develop at a rapid pace. There is also a great deal of trust and autonomy (with, of course, appropriate supervision), to the point where I am allowed greater responsibility and scope to develop my own practice than I previously enjoyed onshore. Plus, I can wear shorts to work.

**What's the most challenging thing you have worked on recently?**

Two completely unrelated matters: I was the lead associate advising Liberty Latin America on their five billion dollar demerger from Liberty Global and subsequent listing and launch of a new Bermuda public holding company. We were involved in everything from employee compensation schemes to restructuring their European subsidiaries. On a different note, I acted for the Bank of N.T. Butterfield & Son, a local bank, in their listing on the NYSE and subsequently subordinated debt issuances; this required getting to grips with a lot of very new banking legislation in Bermuda which very few (if any) lawyers in private practice have had to analyse before.

**What made you choose Conyers?**

Actually, at the end of the day it was quite simple: the quality of the work and the quality of the people.

**If you could describe Conyers in three words, what would they be?**

Best in Bermuda.



WHAT  
WE DO

**Corporate** | Our corporate practice maintains an enviable reputation as a leading provider of offshore legal services to some of the world's top corporations, including Fortune 100 and FTSE 100 companies – many of which have been with us for decades. Globally, our corporate practice is recognised as Band 1 across leading legal directories and publications. The scope of our corporate expertise extends to capital markets, mergers and acquisitions, insurance and reinsurance, investment funds, aviation, shipping, fintech, and blockchain and digital assets. We continue to dominate the Bermuda public companies space, acting as issuer's counsel on a significant number of the Bermuda company IPOs on the NYSE. We are a market leader in the insurance and reinsurance sector, advising a substantial majority of the largest registered insurers in Bermuda. Asset finance and securitisation also features prominently in our corporate practice, most notably in the aviation and container leasing sectors.

**Litigation & Dispute Resolution** | Conyers has the most seasoned and comprehensive litigation practice in Bermuda, ranked Band 1 for the last eight years by Chambers & Partners. Our team of lawyers is comprised of eight advocates ranging from junior

lawyers to the most senior advocates in the jurisdiction. We have acted for parties in some of the most significant international commercial disputes coming before the Bermuda Courts and arbitral tribunals and some of the most complex of international and local restructurings, liquidations and receiverships in Bermuda.

**Private Client & Trust** | Our highly-respected Private Client team in Bermuda provides advice to ultra-high net worth clients, specialising in both non-contentious and contentious work. Focusing on the creation and reorganisation of family trusts and corporate structures, we work to preserve client capital and to establish succession planning for family businesses. Our trust lawyers advise on a broad range of issues concerning estate planning, asset protection, private investment structures and inter-generational asset transfers.

**Real Estate & Property Development** | Our Bermuda office has a highly experienced real estate and property development team whose scope ranges from advising local home owners to working on complex commercial deals for international property developers.

OUR ACTIVITIES ARE DIVIDED INTO PRACTICE GROUPS, EACH FOCUSING ON AN AREA OF EXPERTISE. WITHIN EACH OF THESE GROUPS ARE A NUMBER OF **SPECIALIST TEAMS**.





“ **CONYERS OFFERS INTELLECTUALLY CHALLENGING AND REWARDING WORK.** WE ACTIVELY SEEK TO WORK WITH LEADING GLOBAL CLIENTS, TO FIND INNOVATIVE SOLUTIONS AND TO EXCEL IN THE PROVISION OF OUR SERVICES.”

Korin Knights, Associate

“ **AT CONYERS WE VALUE GAINING AN UNDERSTANDING OF OUR CLIENTS’ BUSINESS AND THEIR OBJECTIVES.** THAT WAY, THE SERVICE WE DELIVER IS PERSONAL AND EFFECTIVE.”

Neil Henderson, Director

For law students and recent graduates, Conyers Bermuda offers a summer programme and a pupillage/trainee programme. Work shadow opportunities are available for non-law students considering a career in law. You’ll find all the application dates below and more information on our website. Find the programme that’s right for you, do your research, contact us with any questions, then apply as soon as you can. We hope to see you soon.

**Summer placement applications are received from 1 January to 31 March.**

**Pupillage/trainee contract applications are received from 1 November to 31 July.**

**Work shadow applications are received on an ongoing basis.**

**LEARN MORE AND APPLY AT:**  
<https://www.conyersdill.com/pages/careers>

## READY TO GET TO KNOW US BETTER?

To learn more about career opportunities with Conyers Bermuda, please contact Lisa Spencer-Arscott, Global Head of Human Resources, and provide a copy of your CV. Lisa will be happy to speak with you.

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Global Head of Human Resources

# MEET THE TEAM



